

Emerging Markets Equity

Opportunistic Approach Unconstrained to Emerging Markets Investing

Strategy Overview

Firm AUM:	\$173.2B
Strategy AUM:	\$0.06B
Inception Date:	September 30, 2014
Benchmark:	MSCI Emerging Markets Index (Net of Taxes)
Available Vehicles:	<ul style="list-style-type: none"> ▪ Institutional Separate Account ▪ Collective Investment Trust ▪ US Mutual Fund ▪ UCITS Fund

Team Members

Portfolio Managers

Average Experience: 26 years

Albert Kwok, CFA

Sara Moreno

Mark B. Baribeau, CFA

Portfolio Specialists:

Average Experience: 31 years

Peter L. Clark

Douglas L. Richardson, CFA, CAIA

Global/Growth Sector Research Analysts: 17

Average Experience: 21 years

Highlights

What we believe:

- Concentrated strategy with a high conviction approach
- A bottom-up stock selection process based on proprietary fundamental research
- Benchmark and region agnostic leads to historically high active share
- Long-term investment horizon
- Integrated and active risk management throughout the process
- Action-oriented sell discipline

Our focus:

- Competitive position - seeking companies with a sustainable competitive advantage
- Ability of a company to execute its long-term business strategy
- Valuation - attractive fundamental characteristics and appropriate valuations

Emerging Markets Equity Composite Performance

	4Q19	Full Year 2019	3 Years	5 Years	Since Inception
Emerging Markets Equity Composite (Gross)	7.5%	31.8%	15.6%	7.3%	6.3%
Emerging Markets Equity Composite (Net)	7.3	30.8	14.7	6.6	5.6
MSCI Emerging Markets Index (Net of Taxes)	11.8	18.4	11.6	5.6	4.4

Past performance does not guarantee future results. Source for MSCI Emerging Markets Index data: MSCI. Inception of Emerging Markets Equity Composite: 9/30/14. Periods greater than one year are annualized. See disclosures for important information.

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December 31, 2019

Emerging Markets Equity

Risk Statistics	Since Inception vs. MSCI Emerging Markets Index (Net of Taxes)		Equity Characteristics		Representative Portfolio	MSCI Emerging Markets Index (Net of Taxes)
	Tracking Error	7.9%		5 Year Earnings Per Share Historical Growth	18%	
Information Ratio	0.3%		3 to 5 Year Earnings Per Share Est. Growth	20%		14%
Upside Capture	97%		P/E 2019E	35x		14x
Downside Capture	90%		P/E 2020E	28x		13x
Active Share	84%		Weighted Avg. Market Cap	\$130.9 bil.		\$105.0 bil.
			Median Market Cap	\$17.0 bil.		\$5.4 bil.
			Number of Holdings	37		1,404

Source for data: MSCI and FactSet. Past performance does not guarantee future results. Inception of Emerging Markets Equity Composite: 9/30/14. See disclosures for important information.

Source for MSCI data: MSCI. See disclosures for important information.

Sector Allocation (% of Portfolio)	Representative Portfolio	MSCI Emerging Markets Index (Net of Taxes)	Largest Holdings (% of Portfolio)	
Consumer Discretionary	32	14	Alibaba - ADR	7.7%
Health Care	26	3	Kweichow Moutai	6.4
Consumer Staples	16	6	Wuxi Biologics Cayman	5.4
Information Technology	11	16	Samsung	5.0
Communication Services	7	11	Taiwan Semiconductor - ADR	5.0
Financials	4	24	Tencent	5.0
Materials	3	7	MercadoLibre	4.6
Cash	1.5	0	Jiangsu Hengrui Medicine	4.4
			WuXi AppTec	3.8
			Meituan Dianping	<u>3.3</u>
				50.6%

Source for MSCI data: MSCI. The weights for the Energy, Industrials, Utilities, and Real Estate sectors held in the benchmark are not reflected above as the Emerging Markets representative portfolio did not own securities in these sectors for the time period shown. See disclosures for important information.

Source: Jennison. See disclosures for important information.

Country Allocation

Emerging Markets	96.5%	Emerging Markets (con't)	Developed Asia/Pacific	1.9%
China	46.0	South Korea	Hong Kong	1.9
India	15.7	Argentina		
Taiwan	6.9	Thailand		
Indonesia	5.9	Russia		
Brazil	5.9	Malaysia	Cash	1.5%

Source: FactSet. Country classifications are determined by MSCI for holdings within the MSCI Emerging Markets Index. FactSet country classifications are used for all other holdings. MSCI does not endorse Jennison's country and region classifications. See disclosures for important information.

Largest Relative Impact (4Q)	Average Weight	Total Return	Total Effect*		Average Weight	Total Return	Total Effect*
Top Five				Bottom Five			
Wuxi Biologics Cayman	5.1%	24%	53 bps	PagSeguro Digital	0.9%	-34%	-78 bps
Meituan Dianping	3.3	28	40	ACE Hardware Indonesia	3.1	-14	-74
Alibaba - ADR	7.2	27	30	HUYA - ADR	1.3	-28	-62
Biocon	1.9	31	30	Taiwan Semiconductor	--	--	-56
Zai Lab - ADR	2.0	29	28	CP All	3.1	-5	-54

*Contribution to Relative Return is the Total Effect versus MSCI Emerging Markets Index (Net of Taxes). Source: FactSet. The holdings identified do not represent all of the securities purchased, sold or recommended by Jennison during the time period shown. A complete list of holdings and how each contributed to the portfolio's return is available upon request. See disclosures for important information.

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Overview

Global equities markets advanced solidly in 2019's final quarter. The S&P 500® Index, MSCI All Country World Index (Net of Taxes), and MSCI All Country World ex USA Index (Net of Taxes) all gained nearly 9%, while the MSCI Emerging Markets Index (Net of Taxes) climbed 11.8%. Information technology was the best performing sector in all of the broad market indices. All sectors and regions were in positive territory.

In mid-December, the announcement of a framework agreement brought relief from trade war anxiety. The trade armistice gave markets another boost and a strong finish for the year. Major indices surpassed previous records and the levels achieved before last year's fourth-quarter trade-war-induced setback.

Pro-democracy protests in Hong Kong persisted through the quarter, leading to disruptions and a sharp decline in the administrative region's economy; retail sales were hit particularly hard.

Growth in major economies outside the US appeared stable with signs that Europe may be bottoming. A range of purchasing managers' data pointed to a manufacturing upturn beginning in the first half of 2020.

The Emerging Markets Equity Composite had a solid absolute return, but fell short of the 12% return of the MSCI Emerging Markets Index.

In the representative portfolio, the consumer discretionary sector was the largest source of relative weakness due mostly to our holdings in specialty and internet retail. Information technology detracted due to stock selection in IT services as well as our underweight, especially in semiconductors. Our large overweight in consumer staples was also a source of relative weakness as this was the weakest sector in the index in the quarter. An overweight in health care and an underweight in financials were beneficial.

Despite giving up some relative ground in the fourth quarter, the Fund had a strong absolute and relative year, outperforming the 18% return of the MSCI Emerging Markets Index (net) by a wide margin. Holdings in our four largest sectors – consumer discretionary, health care, consumer staples, and communication services added significant value over the course of the year.

Key Contributors

- Based in Wuxi, China, **Wuxi Biologics** is provider of discovery, research, development, and manufacturing of biologics services. As a CRO (contract research organization), the company is benefiting from several trends including increasing R&D outsourcing activities from drug companies, biologics being favored over chemical drugs, and a biotech boom in China. As more, smaller biotechs enter the industry, we think Wuxi's expertise, open access platform, technology, lower labor costs, clinical trials expertise, and role as a China gateway will become increasingly in demand.
- Meituan Dianping**, a Chinese group buying website. The company has a strong growth outlook as China's leading domestic consumption story, an uptrend in food delivery market share, and the opportunity to improve margins. A strong third quarter demonstrated accelerated transaction volume growth and improving gross margins.
- Chinese e-commerce giant **Alibaba** is benefitting from significant revenue synergies of its various segments, laying the groundwork for strong, durable top-line growth. Its September-quarter revenue and adjusted earnings beat consensus forecasts, with user engagement showing continued strength.

Key Detractors

- PagSeguro** provides financial technology solutions focused on micro-merchants in Brazil. Third quarter revenue and earnings missed expectations and net income margin guidance for 2020 was reduced, despite strong net merchant adds and positive PagBank metrics.
- ACE Hardware** sells household appliances and lifestyle products. We like the company for its competitively priced products to customers in a modern shopping environment and its ability to grow same store sales, while expanding their store count. Furthermore we believe that there is secular demand for home improvement in Indonesia with limited e-commerce threat. Weak same store sales weighed on shares.
- Headquartered in China, **HUYA** provides live streaming content for mobile, personal computer, and console games. Third quarter results were healthy but rising competition risks weighed on shares.

Outlook

We believe that recent Federal Reserve policy decisions, relative valuations, economic/earnings growth differentials, and a rising middle class of consumers all bode well for emerging markets going forward and remain cautiously optimistic. Moreover, we see favorable fundamentals and greater resilience today in many emerging economies but we think it is of paramount importance to focus on company specific fundamentals that are able to better weather macro slowdowns. We believe that focusing on identifying businesses that generate organic growth and continue to offer secular growth opportunities is the best way to navigate emerging markets investing. The strategy remains heavily invested in consumer, health care, and communication services stocks offering these characteristics.

China, the Fund's largest weighting by country, continues on its path to drive economic growth through domestic consumer demand rather than exports and massive public works programs. This is a work in progress that should allow China to make inroads on high value-added economic activity. While there are still risks on this journey, we observe more balanced and better quality growth in the Chinese economy. Our work and the positions we hold in Chinese equities continue to focus on the rapidly growing e-commerce and Internet platform opportunities that are less exposed to the more volatile sectors of the Chinese economy and US/China trade friction. The resolution of trade and other issues affecting US-China relations remains uncertain, but progress, including the Phase I trade deal, is likely to create a more stable backdrop for business investment planning and reduce the threat of recession. Given the stop-and-go trajectory of the negotiations over the past couple of years, the details and timing will be watched carefully.

We believe overall conditions favor our strategy over a reasonable investment horizon and believe a bottom-up approach is the best way to navigate market volatility.

Forecasts may not be achieved and are not a guarantee or reliable indicator of future results.

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